

Message Text

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ORIGIN OPIC-06

INFO OCT-01 NEA-10 ISO-00 EB-07 COME-00 AID-05 CIAE-00

INR-07 NSAE-00 /036 R

DRAFTED BY OPIC/ID/MEA:CHMIDDLETON:JMB

APPROVED BY EB/IFD/OIA:RJSMITH

OPIC/EVP, DAVID GREGG III

OPIC/GC, G.D. MORGAN

OPIC/F, ANTHONY J. HOPE

OPIC/ID/DVP, AR. M. KRAMISH

EB/IFD/OIA:DHSTEBBING

NEA/ARN:MHMAUGHAN NEA/ARP:JLYLE

NEA/EGY:GBROWN

NEA/ARP:CCECIL NEA/AFN:LMURRAY

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P 122254Z MAR 76

FM SECSTATE WASHDC

TO AMEMBASSY TUNIS PRIORITY

AMEMBASSY CAIRO PRIORITY

AMEMBASSY JIDDA PRIORITY

AMEMBASSY ABU DHABI PRIORITY

AMEMBASSY KUWAIT PRIORITY

AMEMBASSY DAMASCUS PRIORITY

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E.O. 11652: N/A

TAGS: EINV

SUBJECT: TRIP BY OPIC OFFICIAL

1. OPIC DIRECTOR FOR INSURANCE, MIDDLE EAST/AFRICA,
MIDDLETON, CARL H. REQUESTS EMBASSIES' CONCURRENCES IN FOL-
LOWING TRIP AND ITINERARY: AR TUNIS, 1540, MAR 27 ON TU
991; LV TUNIS 1705 MAR 31 ON AH 4620; AR CAIRO 2225 MAR 31;
LV CAIRO 1600 APRIL 3 ON TU 713; AR JIDDA 1900 APRIL 3; LV
JIDDA 1700 APRIL 5 ON SV 752; AR RIYADH 1820; LV RIYADH
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0720 APRIL 7 ON SV 740; AR ABU DHABI 1315 APRIL 7; LV ABU

DHABI 0730 APRIL 12 ON GF 330; AR KUWAIT 1050 APRIL 12 ON KU 62 ; LV KUWAIT 0815 APRIL 15 ON KU 551; AR DAMASCUS 0940; LV DAMASCUS 0850 APRIL 21 ON PK 719 FOR ATHENS.

2. TUNIS ONLY. MIDDLETON REQUESTS EMBASSY CONCURRENCE IN REPRESENTING OPIC AT MEETING OF COMMERCIAL OFFICERS. APPOINTMENT REQUESTED WITH API TO DISCUSS OPIC SUPPORT FOR HOEVELER.

3. CAIRO ONLY. MIDDLETON WILL BE PREPARED TO DISCUSS OPIC POSITION RE ASSIGNMENT OF OPIC OFFICIAL TO EGYPT. IN THIS REGARD, REQUEST MEETINGS WITH JOINT EGYPTIAN-SAUDI, IRANIAN, KUWAITI, AND ABU DHABIAN (MR. RAMIS TEL. 972527)

INVESTMENT COMPANIES WHICH ARE PREPARED TO INVEST IN COMMERCIALLY VIABLE PROJECTS IN EGYPT. AS FOLLOW UP TO ARAB-AMERICAN CHAMBER SUGGESTION TO DAVID GREGG, EVP/OPIC, MIDDLETON PREPARED TO TALK TO CHAMBER ABOUT OPIC. REQUEST APPOINTMENT WITH GOE OFFICIAL AND/OR LOCAL BUSINESSMAN KNOWLEDGEABLE ABOUT FEASIBILITY OF LOCATING HEAVY METAL FABRICATION (STEEL TANKS, WIDE DIAMETER PIPE, CONSTRUCTION, WIRE MESH, BEAMS, JOISTS, ANGLES, ETC.) IN SUEZ AREA FREE ZONE FOR EXPORT TO ARABIAN PENINSULAR. REQUEST APPOINTMENT WITH HUSSEIN ZAKI OF INTREND.

4. JIDDA ONLY.

WOULD LIKE TO DISCUSS METHOD OF OPIC IMPLEMENTING INSURANCE PROGRAM WITH EMBASSY. REQUEST APPOINTMENTS WITH SAG OFFICIALS AND OR SAUDI BUSINESSMEN INTERESTED IN TEMPORARY PORT FACILITIES AND MOBILE HOME PARKS. REQUEST HASSAN KABIR ARRANGE APPOINTMENTS WITH ABDUL AZIZ KAKI AND OMAR BAHAUDDIN KHASHOGJI. WOULD LIKE TO VISIT FOREMOST PROJECT AND MEET AHMED JAMJOON. REQUEST MEETING IN RIYADH WITH ABDUL AZIZ ALZAMIL.

5. ABU DHABI ONLY. WOULD LIKE TO BEGIN TENTATIVE EXPLORATION WITH EMBASSY ON POSSIBILITY OF OPIC INSURING U.S. TRANSFERS OF TECHNOLOGY IN ONE OR MORE OF THE EMIRATES. IN THIS REGARD REQUEST EMBASSY ARRANGE INTERNAL LAND UNCLASSIFIED

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TRANSPORTATION TO BE PAID FOR BY OPIC FOR MIDDLETON TO VISIT SOME LESS DEVELOPED PARTS OF UAE. REQUEST APPOINTMENT WITH BERT POFF, ADVISOR TO SHEIKH SULTAN BIN MOHAMAD AL QASSIMI AS FOLLOW UP TO HIS MEETING WITH GREGG.

6. KUWAIT ONLY. REQUEST MEETINGS WITH ABDEL AZIZ MATHARI AND SAMIA SHIHATA OF IIGC.

7. DAMASCUS ONLY. REQUEST MEETINGS WITH U.S. AMBASSADOR MURPHY AND WITH MINISTER OF ECONOMY AND FOREIGN TRADE, MOHAMMAD AL-IMADI AND OTHER SAR OFFICIALS EMBASSY RECOMMENDS FOR PURPOSE OF INCREASING UNDERSTANDING BETWEEN SARG AND OPIC. MIDDLETON WOULD LIKE TO INCREASE OPIC FAMILIARIZATION WITH SARG ATTITUDES TOWARD FOREIGN PRIVATE INVESTMENT AND CONSTRUCTION SERVICES, AND INCENTIVES AND PROTECTIONS FOR SAME. IN THIS REGARD REQUEST EMBASSY, IF ADVISABLE, ARRANGE LAND TRANSPORTATION, AT OPIC EXPENSE, OUTSIDE DAMASCUS ON WEEKEND DAYS.

8. ALL POSTS. IN ADDITION TO SPECIFIC APPOINTMENTS REQUESTED, MIDDLETON WOULD LIKE APPOINTMENTS EMBASSIES BELIEVE WOULD HELP OPIC UNDERSTAND BETTER CURRENT INVESTMENT PRIORITIES AND SPECIFIC PROJECT OPPORTUNITIES. THIS

WOULD INCLUDE MEETING LOCAL BUSINESSMEN WHO MAY BE SEEKING U.S. JOINT VENTURE PARTNERS AND PETRO DOLLAR FINANCING INSTITUTIONS WHICH WOULD LIKE OPIC CONTACT FOR POSSIBLE TRIANGULAR INVESTMENTS IN DEVELOPING COUNTRIES..

9. ALL POSTS. REQUEST HOTEL RESERVATIONS AND REPLY BY PRIORITY CABLE OF CONCURRENCE IN TRIP.

10. FOR JIDDA. MIDDLETON REALIZES THAT HOTEL REQUEST DOES NOT ALLOW ONE MONTH'S NOTICE REQUESTED BY EMBASSY TO OBTAIN HOTEL RESERVATIONS FOR OFFICIAL VISITORS. IN THE EVENT EMBASSY CANNOT OBTAIN HOTEL RESERVATION PLEASE CABLE MIDDLETON PRIORITY SO HE CAN ARRANGE HOTEL RESERVATION THROUGH OMAR KHASHOGJI. INGERSOLL

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Disposition Event:
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Margaret P. Grafeld
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To: TUNIS MULTIPLE
Type: TE
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